

**Northland Telephone Company of Maine, Inc. d/b/a FairPoint Communications
Residential Voice Advantage Plans**

REDACTED

Voice Advantage Plan Price Floor Summary Detail

Basic, 600 & Unlimited Plans		<u>Monthly Per Line</u>	<u>Source</u>
Line #			
1	Total Monthly Rate	\$ 23.49	Workpaper 2, L3
2	Monthly Cost	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	Workpaper 3, L7
2a	Retail O.H. Loading	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	
3	Total Monthly Cost	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	L2 + L2a
4	Contribution Margin	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	L1 - L3
Optional Feature Upgrade			
5	Monthly Rate	\$ 5.00	Workpaper 2, L4
6	Monthly Cost	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	Workpaper 4, L10
6a	Retail O.H. Loading	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	
7	Total Monthly Cost	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	
8	Contribution Margin	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	L5 - L7

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Workpaper 2

Voice Advantage Plan Rate Inputs

Basic, 600 & Unlimited Plans		Monthly Per Line	Source
Line #			
1	Voice Advantage Basic, 600 & Unlimited Plans Monthly Rate	\$ 16.99	Northland Tel. Co. of ME Tariff, Sect. 9, Page 10
2	End User Common Line charge	\$ 6.50	FCC Tariff 2, Section 17.1.1 (A)
3	Total Monthly Rate	\$ 23.49	L1 + L2

Optional Feature Upgrade

4	Monthly Rate	\$ 5.00	Northland Tel. Co. of ME Tariff, Sect. 9, Page 10
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NOTE

TARIFF NON RECURRING CHARGES APPLY.

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Workpaper 3

Voice Advantage Plan Cost Inputs

Basic, 600 & Unlimited Plans		Monthly Costs Per Line	Source
Line #			
1	State wide Average 2 Wire Loop	\$ 16.20	Tariff 2 UNE Statewide Average Rate
2	Port	\$ 0.71	Tariff 2 Part M Section 2.6.1
3	DA	\$ 0.34	Tariff 2, Part M, Section 2.8.1, Page 12
4	Total	\$ 17.25	L1 + L2 + L3
5	Standard Features	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	Workpaper 4, Line 4
6	Unlimited Local Usage	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	Cost Study
6a	Unlimited Toll Usage	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	Cost Study
7	Total Package Monthly Cost Excl. Retail O.H. Loading	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	L4 + L5 + L6 + L6a
8	Optional Feature Upgrade	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	Workpaper 4, Line 10

**Northland Telephone Company of Maine, Inc. d/b/a FairPoint Communications
Residential Voice Advantage Plan**

**REDACTED
Workpaper 4**

Voice Advantage Plan Feature Cost Inputs

Basic, 600 & Unlimited Plans		Monthly Costs Per Line	Source
Line #	Standard Features		
1	Caller ID w/Name	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	Cost Study
2	Call Waiting	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	Cost Study
3	Call Waiting ID w/Name	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	Cost Study
4	Total Monthly Cost	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	L1 + L2 + L3
Optional Feature Upgrade			
5	Call Forward	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	Cost Study
6	Anonymous Call Rejection	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	Cost Study
7	Call Return aka *69	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	Cost Study
8	3 Way Calling	\$ 0.2000	Tariff 2, Part M, Section 2.6.1
9	Repeat Dialing aka Call Back Busy	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	Cost Study
10	Total Monthly Cost	BEGIN CONFIDENTIAL [REDACTED] END CONFIDENTIAL	L5 + L6 + L7 + L8 + L9